### iClick Interactive Asia Group Limited | NASDAQ: ICLK **Second Quarter 2018 Financial Results**



"We are pleased to announce another quarter of strong growth and encouraging development with historical record highs in many key financial and operational metrics, including Gross Billing, Net Revenues, Gross Margin and Adjusted EBIDTA. These achievements reaffirmed our confidence in driving efficient growth for the second half of 2018."

— Sammy Hsieh, CEO & Co-Founder

## **GROSS BILLING**

Continued increasing top line reflects our leading market position

### **TOTAL GROSS BILLING**



2Q17<sup>(1)</sup> 2Q18<sup>(2)</sup>

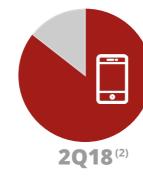
### **GROSS BILLING FROM MOBILE AUDIENCE SOLUTIONS**



## **TOTAL GROSS BILLING**

**CONTRIBUTION OF MOBILE AUDIENCE SOLUTIONS FOR** 





84.4% of Gross Billing

### Record revenue led by mobile business

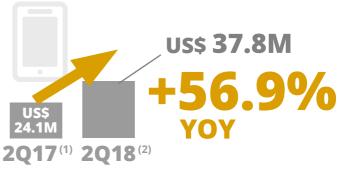
**NET REVENUES** 

**TOTAL NET REVENUES** 



## **MOBILE AUDIENCE SOLUTIONS**

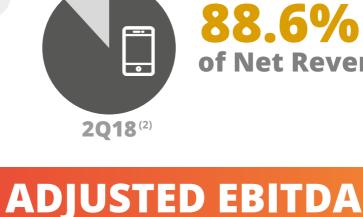
**NET REVENUES FROM** 



## **TOTAL NET REVENUES**

**CONTRIBUTION OF MOBILE AUDIENCE SOLUTIONS FOR** 





88.6% of Net Revenues

## Continued to rise due to substantial increase in gross profit

**uss 851K** 



**US\$30K** 





# **OTHER BUSINESS UPDATES**

**Aggressively roll-out of Business Intelligence solutions across** different verticals









**Creation of in-depth travellers** 

profiles to bring values for travel,

**Aggressive regional expansion in Seoul to capture** more opportunities from South Korea

**Enriched datasets of China's** generation Z and millennials through

data exchange and collaboration

forward-looking statement, except as required under applicable law.

(2) For the three months ended June 30, 2018

Safe Harbor Statement

(1) For the three months ended June 30, 2017

For full results for the second quarter of 2018, please visit ir.i-click.com.

This announcement contains forward-looking statements. These statements constitute "forward-looking" statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and as defined in the U.S. Private Securities Litigation Reform Act of 1995. These forward-looking statements can be identified by terminology such as "will," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates," "confident" and similar statements. Such statements are based upon management's current expectations and current market and operating conditions, and relate to events that involve known or unknown risks, uncertainties and other factors, all of which are difficult to predict and many of which are beyond the Company's control. Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause actual results to differ materially from those contained in any forward-looking statement, including but not limited to the following: the Company's fluctuations in growth; its success in implementing its mobile strategies; relative percentage of its gross billing recognized as net revenues under the gross and net models; its ability to retain existing clients or attract new ones; its ability to retain content distribution channels and negotiate favourable contractual terms; market competition, including from independent online marketing technology platforms as well as large and well-established internet companies; market acceptance of online marketing technology solutions; effectiveness of its algorithms and data engines; its ability to collect and use data from various sources; and general economic conditions in China. Further information regarding these and other risks is included in the Company's filings with the SEC. All information provided in this press release and in the attachments is as of the date of this press release, and the Company undertakes no obligation to update any